### Prediction of Real-World Drug Effectiveness Pre-Launch: Case Study in Rheumatoid Arthritis

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**Funding:** The work leading to these results has received support from the Innovative Medicines Initiative Joint Undertaking under grant agreement n° [115546], resources of which are composed of financial contribution from the European Union's Seventh Framework Programme (FP7/2007- 2013) and EFPIA companies' in kind contribution. The Swiss Clinical Quality Management in Rheumatic Diseases (SCQM) is supported by the pharmaceutical companies and donors: a list of financial supporters can be found on www.scqm.ch/sponsors. The collection of data in the British Society for Rheumatology Biologics Registry in

RA (BSRBR-RA) is funded via a partnership between the British Society of Rheumatology and pharmaceutical companies (currently Abbvie, MSD, Pfizer, Roche and UCB).

**Key words**: Efficacy-effectiveness gap, treatment predictor, prognostic factor, effect modifier, prediction model, rheumatoid arthritis.

Running title: Predicting drug effectiveness

Acknowledgements: The research leading to these results was done within the framework of Work Package 4 of the GetReal consortium. For further information, please refer to <a href="http://www.imi-getreal.eu/">http://www.imi-getreal.eu/</a>. This paper only reflects the personal views of the stated authors. We express our thanks for a fruitful collaboration to all GetReal Work Packages. Our sincere thanks go to F. Hoffmann La-Roche Ltd., especially to Aijing Shang and Máximo Carreras, to the Swiss Clinical Quality Management in Rheumatic Diseases (SCQM) and its contributing institutions (<a href="http://www.scqm.ch/institutions/">http://www.scqm.ch/institutions/</a>), especially to Almut Scherer. The BSRBR-RA, a UK based cohort study which monitors the use and safety of biologic agents in rheumatological medical practice, provided data used in this study. The collection of data in BSRBR-RA is funded by restricted income via a partnership between the British Society of Rheumatology and pharmaceutical companies currently Abbvie, MSD, Pfizer, Roche and UCB.

Conflict of interest statement: The authors have no conflicts of interest to declare

**Word count**: Abstract 250 words, main text 4033 words, 3 tables, 2 figures, 1 box, 31 references, 1 document with supplemental materials.

### Abstract

**Background:** Decision-makers often need to assess the real-world effectiveness of new drugs pre-launch, when phase II/III randomized controlled trials (RCTs) but no other data are available.

**Objective:** To develop a method to predict drug effectiveness pre-launch and to apply it in a case study in rheumatoid arthritis (RA).

**Methods:** The approach (1) identifies a market-approved treatment (S) currently used in a target population similar to that of the new drug (N); (2) quantifies the impact of treatment, prognostic factors and effect modifiers on clinical outcome; (3) determines the characteristics of patients likely to receive N in routine care; (4) predicts treatment outcome in simulated patients with these characteristics. Sources of evidence include expert opinion, RCT and observational studies. The framework relies on generalized linear models.

**Results:** The case study assessed the effectiveness of tocilizumab (TCZ), a biologic Disease-Modifying Anti-Rheumatic Drug (DMARD), combined with conventional DMARDs, compared to conventional DMARDs alone. Rituximab (RTX) combined with conventional DMARDs was identified as treatment *S*. Individual participant data from two RCTs and two national registries were analyzed. The model predicted the 6-months changes in the Disease Activity Score 28 (DAS28) accurately: the mean change was -2.101 (standard deviation (SD): 1.494) in the simulated patients receiving TCZ and conventional DMARDs as compared to -1.873 (SD: 1.220) in retrospectively assessed observational data. It was -0.792 (SD: 1.499) in registry patients treated with conventional DMARDs.

**Conclusion:** The approach performed well in the RA case study, but further work is required to better define its strengths and limitations.

#### Introduction

The question whether and to what extent estimates of the efficacy of drugs from randomized controlled trials (RCTs) will reflect the drugs' effectiveness in real-world routine care is of great importance for drug developers, regulators, reimbursement agencies and tax payers [1,2]. The potential difference between RCT outcomes and effects in real-life settings has been called the 'efficacy–effectiveness gap', which may be due to the greater variability of patients receiving the drug in real world compared to study settings [3,4]. The response to drugs differs across patients due to biological factors, for example depending on the expression of a receptor, or the presence or absence of an allele, or the severity of the underlying disease or co-morbidity [4,5]. Behavioral and socio-economic factors may also be important, for example poor adherence to prescribed schedules [4].

Comparisons of the efficacy of a drug observed in clinical trials and its effectiveness in routine care are typically performed when the drug is on the market and observational data on its effectiveness in the real world has accumulated [6]. However, for decision-makers, data on the likely real-world effectiveness of a new drug would be of particular interest before the drug enters the market. Studies predicting treatment effects not directly assessed in existing RCTs such as treatment effects in different (real-world) patient populations or settings, long-term outcomes, or different doses are rare. A recent systematic review identified only 12 such studies, which typically examined cardiovascular and metabolic diseases or neurological conditions using mathematical or statistical modelling [7]. Several of these studies have been widely cited, and mentioned in clinical guidelines. For example, the Seattle heart failure model [8] has been recommended in American and European guidelines on the management of heart failure [9,10] and the CDC diabetes cost-effectiveness model [11] in the Canadian Diabetes Association guidelines [12].

Within the European Union's Innovative Medicines Initiative "GetReal: Incorporating real-life data into drug development" [13,14] we developed a modelling framework to predict the real-world effectiveness of a new treatment at a point in time when this new treatment is still in the market approval process. We illustrate our approach with a case study of the treatment of rheumatoid arthritis (RA) with biologic and conventional, non-biologic Disease Modifying Anti-Rheumatic Drugs (DMARDs). The proposed prediction model may be valuable for stakeholders interested in the use of modelling and simulation approaches to support decision making, including outcome researchers and health economists in the pharmaceutical industry or regulatory and reimbursement agencies. The framework may also be helpful in post-launch health technology assessment (HTA) and guideline development when observational data exist for some, but not all, interventions.

### Case study: the treatment of rheumatoid arthritis

Biologic and conventional, non-biologic DMARDs are often prescribed in combination for the treatment of RA [15]. Several widely used biologic DMARDs inhibit the Tumor Necrosis Factor (TNF), a substance that causes inflammation ("anti-TNF agents"). Rituximab (RTX) is also a biologic DMARD: a monoclonal antibody directed at the CD20 receptor of B lymphocyte cells, which depletes peripheral B cells. Methotrexate (MTX) is a commonly used conventional synthetic DMARD (cDMARD). In clinical practice, the choice of DMARD depends on several factors, including patient characteristics, disease history and previous medications.

In our hypothetical case study, we aimed to assess the real-world effectiveness prior to launch of tocilizumab (TCZ), a relatively new, cytokine-directed biologic DMARD. We assumed that TCZ is still in the market approval process and that observational evidence is available for other biologic DMARDs, but not for TCZ. We used individual participant data from the Tocilizumab in Combination With Traditional DMARD Therapy (TOWARD) and the Randomized Evaluation of Long-Term Efficacy of Rituximab (REFLEX) trials [16,17] and individual participant data from two national RA registries, the Swiss Clinical Quality Management in rheumatic diseases (SCQM) [18] and the British Society for Rheumatology Biologics Registry in RA (BSRBR-RA) [19]. The outcome of interest was the change in Disease Activity Score 28 (DAS28), calculated using the erythrocyte sedimentation rate, which is the clinically most universal disease severity index in RA [20,21]. A lower score indicates lower disease activity. We did no investigate other disease severity indices due to high rates of missing values in the observational databases. Further details on the trials and registries analyzed in this study are given in supplemental <u>Box S1</u>.

#### Methods

### A. Data

#### Sources of data

We assume that RCT data are available comparing the new drug of interest, denoted by N, to control, C. Data from observational studies are available for C and a third treatment, S, which is considered to be prescribed to a target population similar to that anticipated for N. No observational evidence is available for N.

#### Variables

We assume that RCTs and observational studies collected and reported data in comparable ways, including laboratory, follow-up visit and outcome data, and that sample sizes are sufficiently large to provide reasonably precise estimates. Prognostic factors and effect modifiers are available in both data sources, and factors that are predictive for the use of *S* are available in the observational studies. Prognostic factors are covariates that affect the natural course of the disease, independently of treatment. Effect modification refers to the situation where the relative treatment effect depends on the value of at least one other covariate, the effect modifier. The four steps of our framework are described below and summarized in supplemental <u>Box S2</u>. <u>Appendix S2</u> provides a detailed description of the suggested model selection process.

### **B.** Statistical modelling and prediction framework

#### Identification of licensed drug currently used in similar patient populations

The first step consists of identifying an approved drug S that is interchangeable with the new drug N in terms of the characteristics of the patients who will be prescribed the drug. This step requires expert knowledge. We assume that a drug S has been identified. The observational data provide information on the profile of patients receiving the drug in routine practice and on the effectiveness of S. If RCT data on the efficacy of S are available, they may be included and their influence examined using the weighted approach described in <u>Appendix S1</u>.

# Estimation of the impact of prognostic factors and assessment of efficacy of the new drug, accounting for effect modifiers

In a second step a generalized linear model is developed. The notation is given in <u>Box 1</u>; bold face highlights matrices or vectors. By  $y_i$ , we denote the outcome observed within a pre-specified timeframe in a participant *i* 

who either receives treatment N or S ( $T_i = 1$ ) or a comparator intervention C ( $T_i = 0$ ) and whose prognostic factors and effect modifiers are captured in the vectors  $x_i^{PF}$  and  $x_i^{EM}$ .

The expected treatment response  $E(y_i)$  in patient *i* is then modelled using a generalized linear model

$$E(y_i) = \begin{cases} g(\beta_0 + \boldsymbol{\beta}^{PF} \boldsymbol{x}_i^{PF}) & \text{if patient i received } C\\ g(\beta_0 + \boldsymbol{\beta}^{PF} \boldsymbol{x}_i^{PF} + \mu_N + \boldsymbol{\beta}_N^{EM} \boldsymbol{x}_i^{EM}) & \text{if patient i received } N \\ g(\beta_0 + \boldsymbol{\beta}^{PF} \boldsymbol{x}_i^{PF} + \mu_S + \boldsymbol{\beta}_S^{EM} \boldsymbol{x}_i^{EM}) & \text{if patient i received } S \end{cases}$$
(1)

Suitable response functions  $g(\cdot)$  depend on the nature of the outcome. The approach is completed with a sampling model for  $y_i, y_i \sim F(E(y_i), \Psi)$ , where  $\Psi$  corresponds to a set of (potential) nuisance parameters estimated along with the other unknown model components. A conventional linear model, for instance, would imply that  $y_i \sim N(E(y_i), \Psi = \sigma^2)$ , with  $\sigma^2$  quantifying the model variance. In this case, no transformation through  $g(\cdot)$  is needed. Centering all continuous covariates around their population means,  $g(\beta_0)$  can be interpreted as the expected treatment outcome in a patient taking *C*, who represents the "average" overall patient population. Choosing drug *j* rather than *C* for this patient, the relative change in the expected treatment outcome would be reflected through  $\mu_j$ . We distinguish between the relative treatment effect of *N* estimated from RCT data ( $\mu_N$ ) and the relative effect of *S* estimated from observational data ( $\mu_S$ ). The row vector  $\boldsymbol{\beta}_N^{PP}$  contains parameters that quantify the impact of prognostic factors. The impact of effect modifiers in the RCT data (for *N*) can be obtained from row vector  $\boldsymbol{\beta}_N^{EM}$ , while the impact of effect modifiers in the observational data (for *S*) are captured by row vector  $\boldsymbol{\beta}_S^{EM}$ .

We fit Equation (1) to the observational and RCT data to estimate the unknown parameters and their variancecovariance matrix. Both RCT and observational evidence are thus considered in the estimation of the intercept term  $\beta_0$  and the vector of the prognostic effects  $\boldsymbol{\beta}^{PF}$ . Since we do not expect *N* to have the same efficacy as *S*, the evidence about relative treatment effects and effect modification should come from RCT data alone. This is addressed in Equation (1) which separates RCT evidence on *N* from observational evidence on *S*. If individual participant data from more than one RCT or more than one observational study are available, the user may want to weigh the different databases according to their quality or relevance. In supplemental <u>Appendix S1</u>, we present an alternative modelling strategy, which uses weights.

# Determination of profile of patients who are likely to receive the new treatment in the real world of a healthcare system

In a third step we assume that the likelihood of a patient being prescribed a drug *j* rather than starting or continuing with a comparator intervention *C* is driven by patient and disease characteristics as well as properties of the health care system. These factors are captured in the vector of treatment predictors  $x_i^{TP}$ . For patient *i*, this is modelled with a logistic regression equation

$$logit(p(T_i = 1)) = \gamma_0 + \gamma x_i^{TP}$$
, (2)

where the row vector  $\boldsymbol{\gamma}$  quantifies the impact of the treatment predictors on the log-odds to receive drug *j* rather than *C*. Assuming, again, a centered covariate setting, the log-odds in the "average" patient population would be  $\gamma_0$ . Here, we only use observational data on *S* and *C* to estimate  $\gamma_0$  and  $\boldsymbol{\gamma}$ , since we assume that such data are not available on *N*. Assuming that *S* and *N* are interchangeable in terms of treatment decision, the model of receiving *S* versus *C* can be used to predict receipt of *N* versus *C*.

# Prediction of outcome in patients who will likely receive the new drug in the real world of a healthcare system

To predict outcomes in the patients likely to receive the new drug *N*, we simulate a population of *n* patients from a multivariate normal distribution. For each patient we generate a value for each prognostic factor, effect modifier, and treatment predictor. We construct the underlying distribution using the empirical means and covariances of the relevant variables from an observed sample that is representative of the target population. Categorical variables are treated as continuous variables in the simulation process, then transformed back into discrete variables [22]. Each simulated patient is denoted by index  $i^*$ , i.e.  $i^* \in \{1, ..., n\}$ , and characterized by covariate vectors  $\mathbf{x}_{i^*}^{PF}$ ,  $\mathbf{x}_{i^*}^{EM}$ ,  $\mathbf{x}_{i^*}^{TP}$ . We further consider the two sets of parameter estimates  $\widehat{\mathbf{\Theta}}^I :=$  $\{\hat{\beta}_0, \hat{\mu}_N, \hat{\boldsymbol{\beta}}^{PF}, \hat{\boldsymbol{\beta}}_N^{EM}\}$  and  $\widehat{\mathbf{\Theta}}^{II} := \{\hat{\gamma}_0, \hat{\boldsymbol{\gamma}}\}$  and their variance-covariance matrices  $V(\widehat{\mathbf{\Theta}}^I)$  and  $V(\widehat{\mathbf{\Theta}}^{II})$ , as derived from Equations (1) and (2). To account for uncertainty in parameter estimation, each individual  $i^*$  is assigned one random draw  $\widetilde{\mathbf{\Theta}}_{i^*}^I$ , where  $\widetilde{\mathbf{\Theta}}_{i^*}^I \sim N(\widehat{\mathbf{\Theta}}^I, V(\widehat{\mathbf{\Theta}}^I))$ , and another independent draw  $\widetilde{\mathbf{\Theta}}_{i^*}^{II}$ , where  $\widetilde{\mathbf{\Theta}}_{i^*}^{II} \sim N(\widehat{\mathbf{\Theta}}^{II}, V(\widehat{\mathbf{\Theta}}^{II}))$ . We thus obtain a total of *n* samples from each of the two normal distributions. The predicted treatment decision for patient  $i^*, \tilde{T}_{i^*}$ , is then sampled from a Bernoulli distribution

$$\tilde{T}_{i*} \sim Ber\left(expit\left(\tilde{\gamma}_{0,i*} + \widetilde{\gamma}_{i*} x_{i*}^{TP}\right)\right)$$

where  $expit(\cdot)$  is the inverse function of the log-odds function  $logit(\cdot)$ . Afterwards, the predicted treatment outcome of patient  $i^*$ ,  $\tilde{y}_{i*}$ , is obtained from the sampling model

$$\tilde{y}_{i*} \sim F(E(\tilde{y}_{i*}), \boldsymbol{\Psi}),$$

with  $\widehat{\boldsymbol{\Psi}}$  representing the set of the estimated nuisance parameters and

$$E(\tilde{y}_{i*}) = g\left(\tilde{\beta}_{0,i*} + \tilde{\mu}_{N,i*}\tilde{T}_{i*} + \tilde{\beta}_{i*}^{PF}x_{i*}^{PF} + \tilde{\beta}_{N,i*}^{EM}x_{i*}^{EM}\tilde{T}_{i*}\right), \quad (3)$$

according to Equation (1) and its explanation.

#### Variable selection, model validation and software

To avoid overfitting, Equation (1) requires variable selection among all possible effect modifiers and prognostic factors and Equation (2) among all possible treatment predictors. We combined expert advice with the Least Absolute Shrinkage and Selection Operator (LASSO) approach to select variables (see supplemental <u>Appendix</u> <u>S2</u>) [23]. We did not extend the shrinkage to parameter estimation: model fitting was done using conventional least-squares and maximum-likelihood methods. Of note, a literature review could also help in identifying variables to include in the model. We investigated the validity of the prediction framework in development and validation samples. In particular, we assessed the treatment prediction model using receiver operating characteristic (ROC) and calibration curves. As a rule of thumb, an area under the ROC curve above 0.7 indicates moderate, and an area above 0.9 high accuracy [24]. Predicted outcomes in validation samples were compared graphically to observed outcomes. All analyses were done in R (https://www.r-project.org/). The R packages and code used are described in <u>Appendix S5</u>.

### Results

#### Predicting effectiveness in the real world

In our case study, *N* was tocilizumab (TCZ) combined with cDMARDs, and the comparator intervention *C* was a cDMARD treatment. Information on the efficacy of TCZ was obtained from the TOWARD trial [16]. The SCQM registry (see supplemental <u>Box S1</u>) provided data on the socio-demographic and clinical characteristics of patients treated with different RA drugs in Switzerland. In discussion with two expert rheumatologists (A.F., S. R.) we first identified rituximab (RTX) as a drug that is comparable with TCZ. Patients receiving RTX would also likely receive TCZ: both drugs are biologics, typically administered after failure of a first anti-TNF agent. We therefore defined *S* as RTX in combination with any cDMARD(s). Based on the expert advice and the literature (e.g. [25]), we categorized covariates into potential prognostic factors, effect modifiers and treatment predictors. <u>Table 1</u> summarizes the characteristics of patients on the relevant treatments in the TOWARD and REFLEX trials [16,17] and in the Swiss and British RA registries [18,19]. Compared to the registries the patients enrolled in the RCTs appeared to be younger, more likely to be female, more likely to have greater disease activity (as indexed by higher DAS28 scores), and more likely to be on steroids.

Next, we parameterized Equation (1). We centered all continuous covariates. For interpretability reasons, we did not center our integer covariates, i.e. the number of previous and the number of concomitant medications. Coefficients for the intercept and prognostic factors, based on the trial data on *N* and *C*, and the registry data on *S* and *C*, are presented in the upper part of <u>Table 2</u>. For example, the predicted 6-month change in DAS28 is -1.295 in a hypothetical patient taking *C*, whose rheumatoid factor (RF) is negative, who had never been exposed to any anti-TNF treatment, and whose other characteristics all correspond to the overall population means. It would be -1.295 + 0.369 + 2 \* 0.266 = -0.394 if the patient was RF-positive and characterized by two previous anti-TNF treatments. Of note, a higher baseline DAS28 increases the expected decrease in DAS28 at 6 months. The bottom part of <u>Table 2</u> shows the coefficients for the relative treatment effect of *N* versus *C* and the influence of the effect modifiers, estimated from the RCT data. For example, the predicted DAS28 score would be 1.078 lower in a patient taking *N* than in a patient taking *C*, assuming their baseline characteristics were identical, they both were RF-negative, and they had never taken any anti-TNF agents. Note that RFpositivity and exposure to previous anti-TNF medications would increase the difference between the effects of *N* and *C*.

We used Equation (2) to define the profile of patients who will likely receive *N* after its launch and then assessed the effectiveness of *N* in a real-world routine setting. First, we simulated a real-world patient population from the Swiss SCQM registry, using the patient characteristics observed in patients on *S* or *C* after 2005, after removal of duplicate records. We generated 10,000 subjects. Their characteristics are shown in supplemental <u>Table S1</u>. The roughly 40% of patients assigned to receive *N* had a higher DAS28 score, a longer disease duration, were more likely to be RF-positive and on steroids, and had greater exposure to anti-TNF drugs than the roughly 60% of patients constituting the comparator group (*C*). We then used Equation (3) to predict treatment responses: Figure <u>1</u> illustrates the predicted effectiveness of *N* versus *C* determined as the gap between treatment outcomes measured in registry patients taking *C* and treatment outcomes predicted in simulated individuals assigned to receive *N*. The mean change in DAS28 at 6 months was -2.101 (standard deviation (SD): 1.494) in the simulated patients receiving *N* and -0.792 (SD: 1.499) in the observed patients treated with *C*.

#### Validation

We compared predicted with observed treatment outcome. For this purpose, we analyzed observational data on **N** (TCZ and any cDMARD(s)) and **C** (any cDMARD(s)) from the Swiss registry. Figure 2 shows that the framework predicted the 6-months changes in DAS28 quite accurately in both treatment groups. For  $\boldsymbol{C}$ , the mean changes in DAS28 were -0.792 (observed, SD 1.499), -0.430 (simulated population likely to receive C, SD 1.413) and -0.972 (observed in TOWARD trial, SD 1.205). For N, the corresponding mean changes in the DAS28 were -1.873 (SD 1.220), -2.101 (SD 1.494) and -2.914 (SD 1.416), respectively. The slight overestimation of treatment success in the N group and the underestimation in the C group could be explained by residual confounding. We also studied the predictive performance of the treatment assignment model described by Equation (2). The model discriminated well between patients receiving N and patients receiving C, with an area under the ROC curve of 0.91. Finally, we assessed transferability across countries (external, geographical validity [26]) by developing the prediction approach using data from the Swiss registry and making predictions for patients from the British registry. We found that the accuracy of predicting treatment was poor (area under the ROC curve 0.35). The predicted and observed changes in DAS28 for patients on N, based on the modelling framework developed on patients from the Swiss registry, were however fairly accurate: -2.325 and -2.587, respectively. In a further analysis, we trained the model using the British registry data and made predictions for Swiss RA patients. Results from this analysis were similar: prediction of treatment was relatively poor (area under the ROC curve 0.66) but predicted and observed treatment outcomes for N were again similar (-2.250 and -1.873, respectively). Details on the validation studies are presented in supplemental Appendix S3.

11

#### Discussion

We developed a modelling approach to predict the effectiveness of a new drug, assuming that evidence on its efficacy was available from RCTs at the time of the analysis, but no observational data on its effectiveness in the real world. The prediction process comprises two stages: firstly, a typical sample of real-world patients who are likely to receive the new treatment is identified. Secondly, the treatment and likely treatment outcomes are predicted for these patients. Both stages account for the prevalence of all relevant patient and disease characteristics in the target patient population. The modelling framework considers different sources of evidence, including expert advice. It is a compromise between purely statistical and purely qualitative approaches to the prediction of drug effectiveness, enriching conclusions from RCTs with insights from observational data and everyday clinical practice. The statistical methods employed, generalized linear models, are available in many software packages and well documented in the literature [27]. Applied to a case study in rheumatoid arthritis, the modelling approach accurately predicted the effectiveness of a new biologic intervention.

The suitability of the proposed modelling approach relies on three key requisites: firstly, the target population for the new drug must resemble an observable patient population receiving an approved drug in daily clinical practice. The existence of such a drug is not guaranteed, and its identification requires in-depth consultations with clinical experts. Guidelines that cover the new drug may be available and detail the characteristics of the patients who should receive the drug. Secondly, both individual participant level RCT data on the new drug and individual participant level observational data on the existing, approved drug must be available and include information on relevant covariates. Observational evidence must also be available for the control treatments included in the RCT. Thirdly, the methods of data collection and reporting must be comparable between the RCTs and observational studies.

Our approach has several limitations. Whether the requirements outlined above are fulfilled can only be answered on a case-by-case basis. It is also impossible to judge upfront whether the available databases provide evidence on all relevant effect-modifiers. We may miss important information if considering only the effect modifiers that were considered by the authors of published RCTs. Non-adherence to medication, for instance, may be an important effect modifier in many real-world patient populations. In general, any unmeasured or undetected confounder may lead to biased predictions. Also, it is important that the observational databases are of high quality, informative and representative of the general patient population. A variable might not have been measured or reported the same way across the different data sources. In this case, definitions and reporting

should be standardized as much as possible so that they are consistent between observational databases and RCTs. Missing values may be imputed if the amount of missing is limited. The methods of data collection should be well documented for all data sources. The proposed prediction framework should not be applied if the overlap between the RCT and the target real-world population is small, i.e. if the RCT had narrow inclusion criteria, for example by including middle-aged men only. The more pragmatic the trial design is the more reliable predictions will likely be for a real-world population.

The model can be used in several decision making scenarios. For example, the model could be used early in drug development to optimize the design of RCTs by modelling different scenarios of effectiveness, based on different assumptions for efficacy. Also, although not addressed by the GetReal project, the modeling framework could be used to predict safety-related treatment outcomes, and to inform cost-effectiveness analyses. The use of modelling and simulation is becoming more widespread in drug development [28] with the results increasingly being used to support regulatory submissions. To facilitate the uptake of modelling in decision-making, the methods need to be completely transparent. A range of stakeholders can then understand the methods employed, the key assumptions made, the quality of the data, as well as potential biases and limitations of the analyses.

In contrast to previous studies [7], our work carefully addresses the validation of the model and illustrates possible solutions in applications to our case study. Internal model validation showed good accuracy for both prediction stages. When investigating the external, geographical validity of our model, we found that the accuracy of predicted treatments was poor, probably reflecting the large differences between the Swiss and British healthcare systems. This may be due to country-specific differences in treatment guidelines, treatment costs, and reimbursement policies. Pharmaceutical researchers and policy makers should thus be aware that predictions may be inappropriate for healthcare systems other than the one from which the observational data used for model development originate. The model predicting treatment outcome may still be useful and accurate, for example to assess the effectiveness of the new drug (independent of treatment decisions) in a subgroup of patients.

In general, to avoid missing valuable information, we suggest considering a broad range of data sources. To flexibly weigh and integrate different sources of aggregate and individual-level data, the purely frequentist inference concept described in this work may be translated to a Bayesian setting [27]. The complexity of relationships between the variables used in predicting outcomes may vary and more complex correlations structures may be required to fit the nature of the problem. Furthermore, results from (network) meta-analyses

13

[29,30] may be considered to assess the comparative effectiveness of TCZ versus other biologic DMARDs. A long-term view on treatment effect and outcome may sometimes be desirable. Dynamic treatment regimens with time-varying confounders and censoring information should then be considered, as discussed by Hernan and Robins in their forthcoming book [31]. If more than two treatment arms are investigated, e.g. to examine the dose-specific efficacy of a new drug, an appropriately implemented multinomial model is needed to predict treatment decision. These are just a few of many effectiveness questions that may be addressed by suitable extensions of our multi-stage model.

#### Conclusion

We developed a novel modelling tool to predict treatment effectiveness prior to launch of a new drug, i.e. when only Phase II or III clinical trials are available, and illustrated its application in a case study. Building on its intuitive structure, we envisage further methodological developments to expand its application to a wider range of drug effectiveness problems.

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### **Box 1: Notation**

| i  | Person index in a patient population used for model development and estimation  |             |  |  |  |  |
|--|---|-------------|--|--|--|--|
| <i>i</i> *   | Person index in a new patient population used for making predictions  |             |  |  |  |  |
| j  | Treatment classifier to distinguish between a new drug (N) and an existing drug (S) which is similar to N in terms of target patient and disease characteristics; $j \in \{N, S\}$  |             |  |  |  |  |
|  | Variables   |             |  |  |  |  |
| $y_i$  | Treatment outcome in patient <i>i</i>   |             |  |  |  |  |
| $x_i^{PF}$   | Column vector of prognostic factors for patient <i>i</i>  |             |  |  |  |  |
| <i>x</i> <sup>EM</sup> <sub>i</sub>  | Column vector of effect modifiers for patient <i>i</i>  |             |  |  |  |  |
| $x_i^{TP}$   | Column vector of treatment predictors for patient <i>i</i>  |             |  |  |  |  |
| T <sub>i</sub>   | Treatment indicator for patient <i>i</i> ; $T_i := \begin{cases} 1 & \text{if patient i receives a certain treatment} \\ 0 & \text{if patient i receives a comparator treatment} \end{cases}$   |             |  |  |  |  |
| D <sub>i</sub>   | Treatment indicator for patient i; $T_i \coloneqq \begin{cases} 1 & \text{if patient i receives a certain treatment} \\ 0 & \text{if patient i receives a comparator treatment} \end{cases}$ Study indicator for patient i; $D_i \coloneqq \begin{cases} 1 & \text{if patient i was an RCT participant} \\ 0 & \text{if patient i was treated in clinical routine} \end{cases}$ |             |  |  |  |  |
| w  | (Optional) Relative weight of RCT vs. real-world evidence   |             |  |  |  |  |
| Model describing/predicting treatment outcome  |   |             |  |  |  |  |
|  | Parameter set $\boldsymbol{\Theta}_{I} \coloneqq \{\beta_{0}, \mu_{j}, \boldsymbol{\beta}^{PF}, \boldsymbol{\beta}_{j}^{EM}\}$ Data sou   |             |  |  |  |  |
| $eta_0$  | Intercept term  | RCT and OBS |  |  |  |  |
| $\mu_j$  | Relative effect of treatment <i>j</i> vs. a comparator intervention   | RCT or OBS  |  |  |  |  |
| $\beta^{PF}$   | Row vector of the effects of the prognostic factors on disease status   |             |  |  |  |  |
| $\beta_j^{EM}$   | Row vector of the effect-modifying effects of treatment <i>j</i> vs. a comparator drug  |             |  |  |  |  |
| Ψ  | Set of nuisance parameters  | RCT and OBS |  |  |  |  |
| $\sigma^2$   | Variance parameter in a Gaussian setting  | RCT and OBS |  |  |  |  |
| Model describing/predicting treatment assignment   |   |             |  |  |  |  |
| Parameter set $\boldsymbol{\Theta}_{II} \coloneqq \{\gamma_0, \boldsymbol{\gamma}\}$ Dat |   |             |  |  |  |  |
| $\gamma_0$   | Intercept term  | OBS         |  |  |  |  |
| γ  | Row vector of the effects of the treatment predictors on the decision " $j$ vs. comparator"   | OBS         |  |  |  |  |

PF, prognostic factor; EM, effect modifier; TP, treatment predictor; RCT, randomized controlled trial; OBS, observational data.

|                                 | Randomized controlled trials |               |                   | Observational data |                   |                   |               |                   |                   |               |
|---------------------------------|------------------------------|---------------|-------------------|--------------------|-------------------|-------------------|---------------|-------------------|-------------------|---------------|
|                                 | TOWARD                       |               | REFLEX            |                    | SCQM              |                   | BSRBR-RA      |                   |                   |               |
|                                 | TCZ+cDMARD<br>(N)            | cDMARD<br>(C) | RTX+cDMARD<br>(S) | cDMARD<br>(C)      | TCZ+cDMARD<br>(N) | RTX+cDMARD<br>(S) | cDMARD<br>(C) | TCZ+cDMARD<br>(N) | RTX+cDMARD<br>(S) | cDMARD<br>(C) |
| N                               | 803                          | 413           | 308               | 209                | 265               | 290               | 895           | 259               | 629               | 1137          |
| Effect modifiers                |                              |               |                   |                    |                   |                   |               |                   |                   |               |
| No. of previous anti-TNF agents | 0.4 (0.7)                    | 0.4 (0.7)     | 1.5 (0.7)         | 1.5 (0.7)          | 1.2 (0.9)         | 1.1 (0.9)         | 0.1 (0.3)     | 1.0 (0.9)         | 1.1 (0.8)         | 0.3 (0.6)     |
| RF-positivity <sup>a,b</sup>    | 78%                          | 75%           | 77%               | 79%                | 72%               | 83%               | 74%           | 62%               | 69%               | 63%           |
| Prognostic factors              |                              |               |                   |                    |                   |                   |               |                   |                   |               |
| DAS28 score                     | 6.4 (1.0)                    | 6.3 (0.9)     | 6.9 (1.0)         | 6.8 (0.9)          | 4.3 (1.2)         | 4.6 (1.3)         | 4.2 (1.6)     | 5.5 (1.3)         | 5.7 (1.1)         | 4.9 (1.2)     |
| Disease duration                | 9.8 (9.1)                    | 9.8 (8.8)     | 12.8 (8.3)        | 11.7 (7.7)         | 9.6 (9.4)         | 10.8 (9.0)        | 6.1 (8.3)     | 11.5 (9.6)        | 13.6 (9.7)        | 10.7 (10.1)   |
| Body-mass index                 | 27.8 (6.3)                   | 27.5 (6.3)    | 28.3 (6.9)        | 29.5 (7.3)         | 25.9 (4.9)        | 26.3 (4.9)        | 25.2 (4.8)    | 29.5 (7.1)        | 28.6 (7.7)        | 27.2 (6.3)    |
| Treatment predict               | ors                          |               |                   |                    |                   |                   |               |                   |                   |               |
| No. of previous<br>cDMARD       | 1.2 (1.3)                    | 1.3 (1.3)     | 2.6 (1.8)         | 2.4 (1.8)          | 1.9 (0.9)         | 1.8 (1.0)         | 0.2 (0.6)     | 1.9 (1.3)         | 2.6 (1.6)         | 1.8 (1.8)     |
| No. of current cDMARD           | 1.3 (0.6)                    | 1.3 (0.7)     | 1.0 (0.0)         | 1.0 (0.0)          | 1.1 (0.3)         | 1.1 (0.3)         | 1.2 (0.5)     | 1.3 (0.6)         | 1.2 (0.5)         | 1.4 (0.6)     |
| On steroid treatment            | 51%                          | 55%           | 72 %              | 71 %               | 50%               | 45%               | 23%           | 34 %              | 39%               | 30%           |
| Other variables                 |                              |               |                   |                    |                   |                   |               |                   |                   |               |
| Age                             | 53.0 (12.6)                  | 53.5 (13.1)   | 52.3 (12.3)       | 52.8 (12.6)        | 59.1 (9.9)        | 56.8 (11.7)       | 55.5 (14.0)   | 55.9 (12.8)       | 58.6 (11.7)       | 60.5 (12.2)   |
| Sex (female)                    | 81%                          | 84%           | 81%               | 82%                | 76%               | 77%               | 74%           | 78%               | 78%               | 75%           |
| Smoking                         | 17%                          | 17%           | N/A               | N/A                | 20%               | 33%               | 63%           | 28%               | 22%               | 23%           |

Table 1: Baseline characteristics of patients enrolled in the randomized controlled trials and routine databases.

Mean (standard deviation) or total percentage are shown. TCZ, tocilizumab; RTX, rituximab; cDMARD, conventional Disease Modifying Anti-Rheumatic Drug; TOWARD, Tocilizumab in Combination With Traditional DMARDs trial; REFLEX, Randomized Evaluation of Long-Term Efficacy of Rituximab trial; SCQM, Swiss Clinical Quality Management in rheumatic diseases; BSRBR-RA, British Society for Rheumatology Biologics Registry - Rheumatoid Arthritis; TNF, tumor necrosis factor; RF, rheumatoid factor; DAS, disease activity score.

See text for definition of N, S, C.

*a*, also a prognostic factor; *b*, also a treatment predictor.

Table 2: Coefficients for the model intercept and the prognostic factors - estimated from the TOWARD data on cDMARDs (C) and a combined TCZ-cDMARDs treatment (N), and from the SCQM registry data on C and a combined RTX-cDMARDs treatment (S) - , and coefficients for the main treatment effect of N versus C and the effect modifiers (estimated from the TOWARD data alone), with 95% confidence intervals.

| Intercept                        | $\hat{eta}_0$                   | 95% confidence interval |
|----------------------------------|---------------------------------|-------------------------|
|                                  | -1.295                          | -1.419 , -1.172         |
| Prognostic factors               | $\widehat{oldsymbol{eta}}^{PF}$ | 95% confidence interval |
| RF-positivity*                   | 0.369                           | 0.167, 0.572            |
| Baseline DAS28 score             | -0.363                          | -0.410, -0.316          |
| Disease duration*                | 0.004                           | -0.003, 0.012           |
| Body mass index*                 | 0.016                           | 0.005, 0.027            |
| No. of previous anti-TNF agents* | 0.266                           | 0.088, 0.443            |
| Relative treatment effect        | $\hat{\mu}_N$                   | 95% confidence interval |
| N versus C                       | -1.078                          | -1.360, -0.796          |
| Effect modifiers                 | $\widehat{oldsymbol{eta}}^{EM}$ | 95% confidence interval |
| RF-positivity*                   | -0.690                          | -0.996, -0.384          |
| No. of previous anti-TNF agents* | -0.056                          | -0.277, 0.164           |

\*Variable included based on expert advice

TCZ, tocilizumab; RTX, rituximab; cDMARD, conventional Disease Modifying Anti-Rheumatic Drug; TOWARD, Tocilizumab in Combination With Traditional DMARDs trial; SCQM, Swiss Clinical Quality Management in rheumatic diseases; RF, rheumatoid factor; DAS, disease activity score; TNF, tumor necrosis factor

### Table 3: Coefficients for the treatment predictors – estimated from the SCQM registry data on

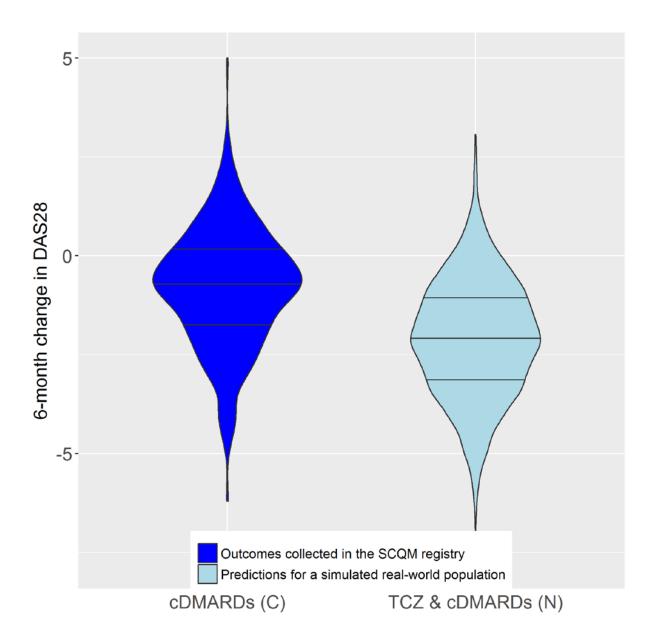
cDMARDs (C) and a combined RTX-cDMARDs treatment (S) –, with 95% confidence intervals.

| Intercept                       | $\widehat{\gamma}_0$ | 95% confidence interval |
|---------------------------------|----------------------|-------------------------|
|                                 | -3.222               | -5.053, -1.501          |
| Treatment predictors            | Ŷ                    | 95%-CI                  |
| RF-positivity*                  | 1.369                | 0.457, 2.370            |
| Baseline DAS28                  | 0.351                | -0.092, 0.624           |
| Disease duration*               | 0.041                | 0.000, 0.083            |
| No. of previous cDMARDs         | 1.220                | 0.764, 1.783            |
| No. of previous anti-TNF agents | 1.456                | 0.831, 2.145            |
| No. of concomitant cDMARDs      | -2.189               | -3.317, -1.187          |
| On steroids                     | 0.726                | 0.092, 1.511            |

\*Variable included based on expert advice

RTX, rituximab; cDMARD, conventional Disease Modifying Anti-Rheumatic Drug; SCQM, Swiss Clinical Quality Management in rheumatic diseases; RF, rheumatoid factor; DAS, disease activity score; TNF, tumor necrosis factor

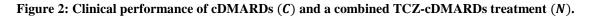
### Figure 1: Observed effectiveness of cDMARDs (C) and predicted effectiveness of a combined TCZ-

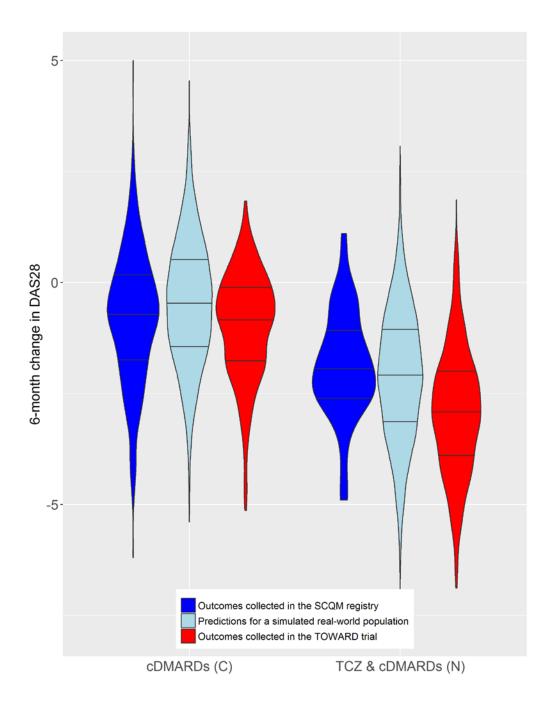


cDMARDs treatment (N).

TCZ, tocilizumab; cDMARD, conventional Disease Modifying Anti-Rheumatic Drug; SCQM, Swiss Clinical Quality Management in rheumatic diseases; DAS, disease activity score

The violin plots show the medians (middle horizontal lines) and quartiles (lower and upper horizontal lines) of the 6 months change in DAS28. The means (standard deviations) of the changes were -0.792 (1.499) in the observed patients on treatment *C* and -2.093 (1.483) in the simulated patients on treatment *N*.





TCZ, tocilizumab; cDMARD, conventional Disease Modifying Anti-Rheumatic Drug; SCQM, Swiss Clinical Quality Management in rheumatic diseases; TOWARD, Tocilizumab in Combination With Traditional DMARDs trial; DAS, disease activity score

The violin plots show the medians (middle horizontal lines) and quartiles (lower and upper horizontal lines) of the changes at 6 months in the DAS28 score. The means (standard deviations) of the changes were -0.792 (1.499) / -0.455 (1.424) / -0.972 (1.205) in the observed/simulated/RCT patients on treatment *C*, and -1.873 (1.220) / -2.093 (1.483) / -2.914 (1.416) in the observed/simulated/RCT patients on treatment *N*.